

# Introduction to LCOE and Modelling

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# Background

- Who Am I and my role in the development of Exceedence
- Scale of the renewables industry globally
- Stakeholders and drivers
- What makes a model and why
- Who needs them and why



# RENEWABLE ENERGY INVESTMENTS: MAJOR MILESTONES REACHED, NEW WORLD RECORD SET

Last year set a new record for global investment in renewable energy, which rose 5 per cent to **\$US 286 billion**, more than six times higher than in 2004.

(Data source: Frankfurt School-UNEP Centre / BNEF Global Trends in Renewable Energy Investment 2016)



Developing countries:  
**\$156 billion**

Developed countries:  
**\$130 billion**

Renewables attracted more than double the \$130 billion committed to new coal and gas generation.





# Energy added by source globally, 2015



**Renewable**  
**134 GW**



**Coal**  
**42 GW**



**Gas**  
**40 GW**



**Large hydro**  
**22 GW**



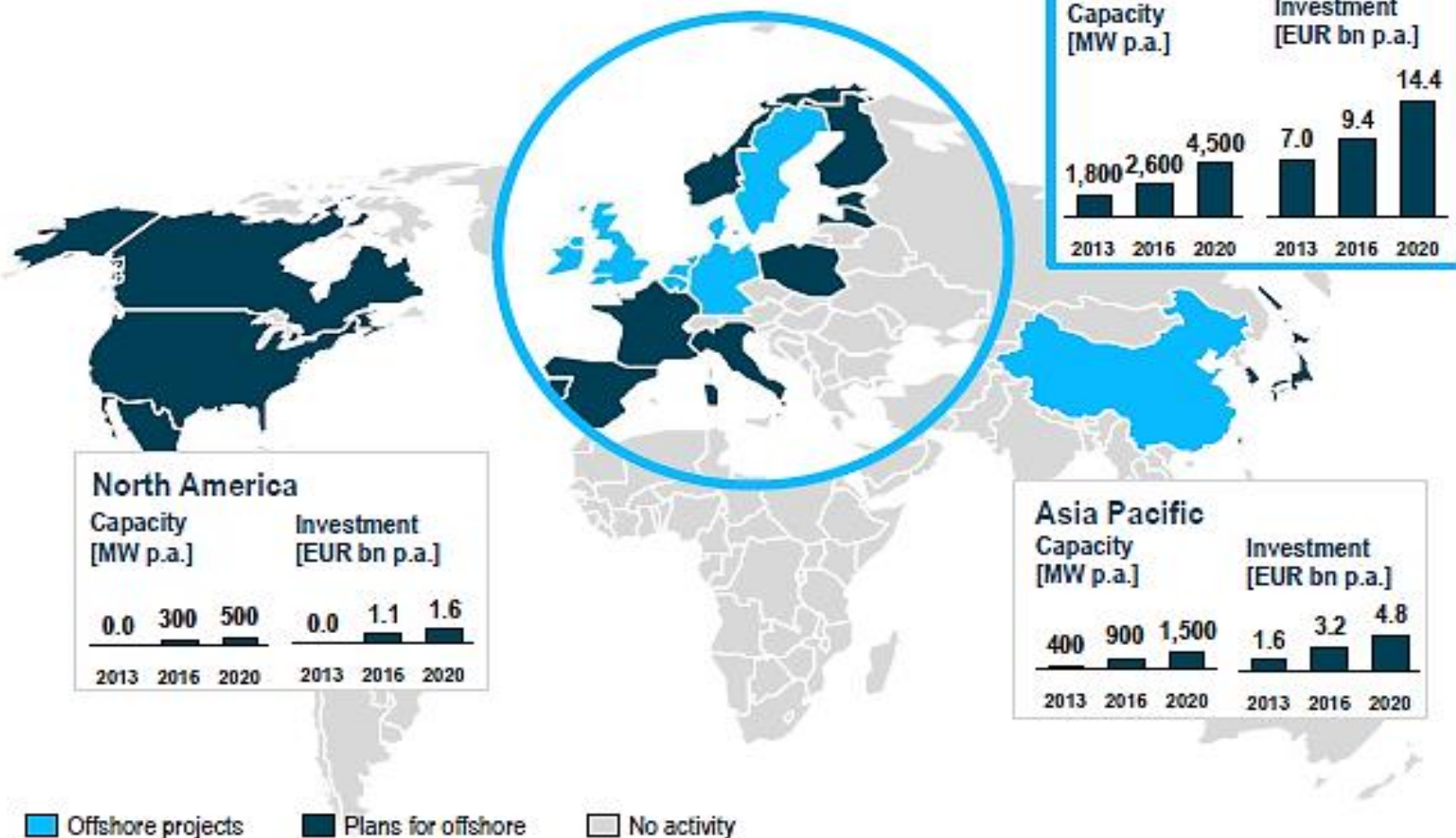
**Nuclear**  
**15 GW**

SOURCE: Global Trends in Renewable Energy Investment 2015

TECHNICAL



# Global offshore market



Rationale: Investment costs per MW: 2013: EUR 3.9 m, 2016: EUR 3.6 m, 2020: EUR 3.2 m

Source: EER; BTM; Global Data; Roland Berger



# OCEAN ENERGY - Volumes and Costs to Reach Industrial Roll-Out

- Ocean Energy Europe provisional estimate December 2015
- Prototype/Demonstration/Pre-commercial to industrial roll-out
  - Wave: 420 MW and €4.3bn
  - Tidal: 400MW and €3bn
  - €4.9bn (67%) of total cost of €7.3bn attributable to distant Pre-Commercial stage involving 600MW (300MW each)



# Stakeholders





Energy Device Developers



Energy Farm Project Developers



Electrical Utilities and Grid Operators



Teaching & Training & Research Centres





Government agencies with energy portfolio



Suppliers & OEMS



Engineering Consultancies, Lenders Engineers

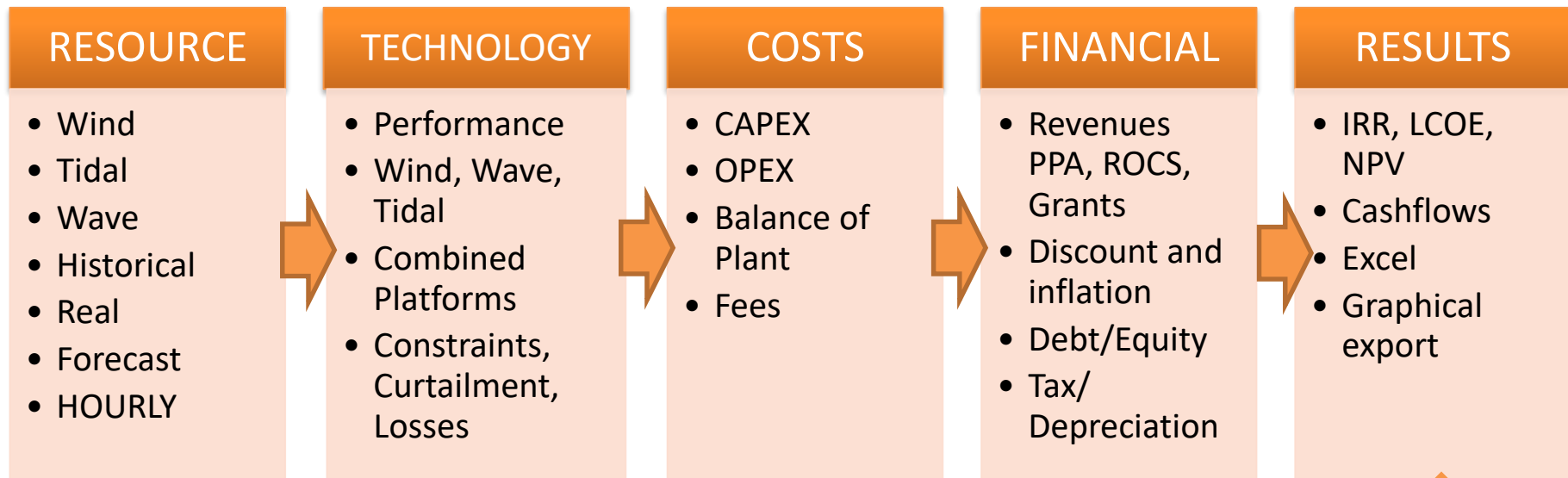


Financial Services, Investments, Banks , M&A

# Questions to Answer with models

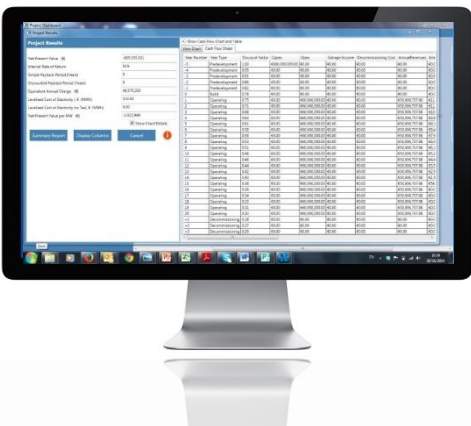
- Calculates Energy Output & Financial Returns
  - What is the best device at your location
  - What is the best location for your device
  - What level of FIT support is required
  - Time for the project to produce a return
  - KPIs of LCOE, NPV, NPV/MW, IRR, Annual Cash flows
- **Will I Make Money and WHEN?**





ANALYSIS - What if?, Parametric Sensitivity, Goal Seek, Risk

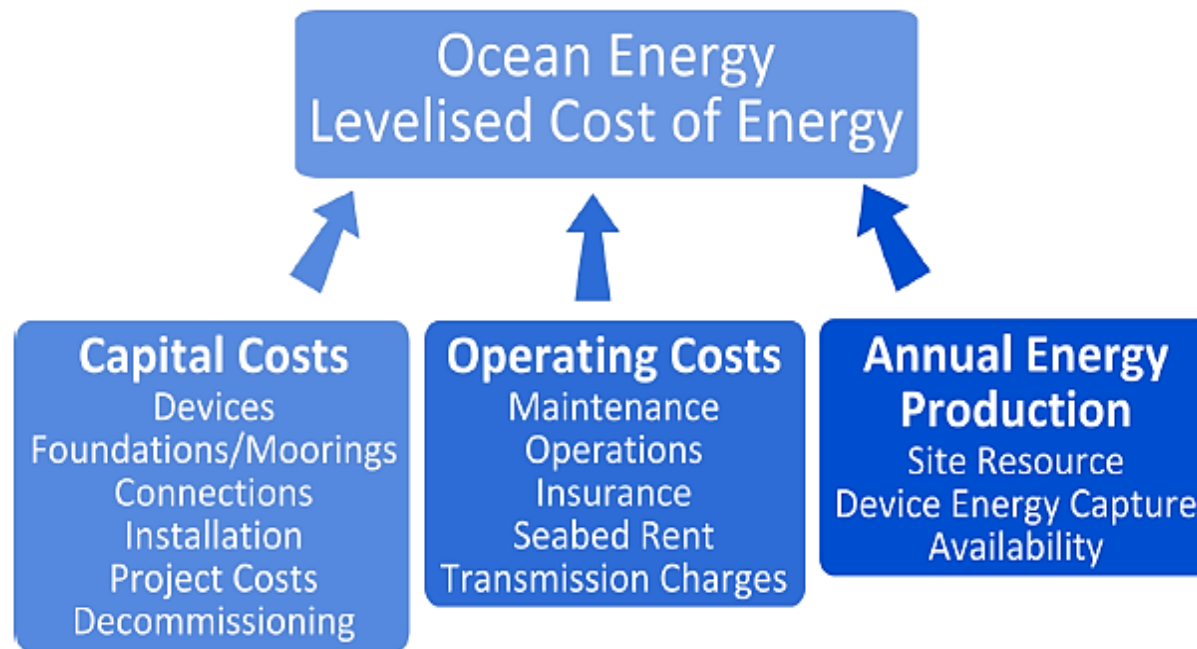
TECNHO-FINANCIAL OPTIMAL - \$,£,€,¥,Kr,R,Rp, IRR, LCOE,NPV





# Financial Indicators

- LCOE, IRR, ROI, NPV, NPV/MW



# Adoption of Models

- National Funders
- European Funding
- Private Equity
- Supply Chain



# Summary

- Everyone in the renewables eco-system needs to use techno-financial models
  - Decision tool
  - Benchmark technologies
  - Measure progress
  - Strategic planning
- All indicators are necessary
- Money will NOT flow without them

